



MIKE MONROE, CBIA
VICE PRESIDENT
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With over 40 years of insurance industry experience, Mike is a Certified Builder Insurance Agent (CBIA). He has managed over \$200 million in premiums and \$100 million in claims. Specializing in high value property, liability, commercial fleet, workers' compensation and employee benefits, Mike will ensure your valuable assets are properly protected so you can focus on running your business. His capabilities are well rounded and consist of teaching, training, consulting and risk management. As a former agency owner and manager himself, Mike understands all aspects of both personal and business lines of insurance coverage. He takes pride in developing and expanding upon relationships with his clients and business partners.

DE MONROE, CBIA
ACCOUNT MANAGER
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As an account manager, De has over 35 years of insurance industry and management experience. Having owned and managed an agency before, De understands all aspects of binding and servicing insurance policies. Mike and De have been a successful team in excess for 25 years. She prides herself with providing exceptional customer service and manages their business and policies as if they were her own.

With access to over 100 markets and their experience, Mike and De Monroe will exceed your expectations and improve your insurance program.

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